



NAIOP SoCal – Mentorship Program 2020-21

Your NAIOP SoCal Mentorship Program is back and we want you to be a part of it!

The purpose of the Mentorship Program is to bring together young commercial real estate professionals with veteran stewards of the commercial real estate industry to form life-long relationships that lead to personal and professional growth for both the mentor and mentee.

We are seeking motivated *NAIOP SoCal Developing Leader members & under-35 YPG Alumni members* to participate in the NAIOP SoCal Mentorship Program. Previous mentors have included a cross-section of CRE industry veterans (including over 15+ NAIOP SoCal Board members) who volunteered and committed their personal time and energy to make the NAIOP mentorship experience a meaningful one for their mentees. The 2019-20 program included 28 pairings, and we look forward to another successful year!

The Mentorship Program is designed to be a *one-on-one mentor/mentee experience* to foster a quality mentoring relationship between the upcoming leaders of tomorrow and the experienced leaders of today. The program goals are for the mentor/mentee to have an open and confidential exchange on life lessons, personal/professional challenges and also potentially provide mentees exposure to experiences or people that they might not traditionally experience in their current position (*Note: The Mentorship Program is not a job interview.*)

Mentees will be individually assigned a mentor at the discretion of the NAIOP Mentorship Committee based upon on a mentee application review/selection process. The following application will provide the committee insight into the applicant and provide the information necessary to align mentee and mentor. Only a very limited number of applicants will be selected, so please complete the application to the best of your ability and submit it within the required time period noted below.

The Mentorship Program will run from September 2020-April 2021. There will be a commitment of approximately one mentee meeting per month, as well as an invitation to a wrap-up networking event for all mentees/mentors in late June. These group events will allow program participants to network with one another and provide the Mentorship Committee an opportunity to obtain feedback on the program. Please only apply if you are able to commit the time and effort to maximize the mentorship opportunity.

Program Overview

- *Applicant Pool* – NAIOP SoCal Developing Leaders and under-35 YPG Alumni members. (NOTE: You must be a member in good standing of NAIOP SoCal in order to apply.)
- *Participation Fee* – None
- *Commitment* - Approximately 1 hour-long meeting per month.
- *Application Deadline* – *September 25, 2020*

If you have additional questions prior to submitting your application and commitment, please contact Tom McAndrews at tmcandrews@tiarna.com or Angela Azizian at angela.azizian@metlife.com.

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Mentee Application – Deadline: SEPTEMBER 25, 2020

(NOTE: You MUST be a member in good standing to apply.)

Thank you for your interest in the 2020-21 NAIOP YPG Mentorship Program. The following application will help the NAIOP SoCal Mentorship Committee get to know you. If selected, your responses will assist the committee in pairing mentees with mentors.

Please submit **BOTH** the completed application form along with a current resume and/or personal bio to Becky Ezell via email (bezell@naiopsocal.org) no later than September 25, 2020.

All applicants will be notified of their status by Mid October.

Name: _____ YPG Class Year: _____

Years in Current Business/ Industry: _____ Company _____

Primary Email: _____ Primary Phone _____

Business Address _____

Home Address _____

Position(s) held with YPG Alumni Board (if any): _____

Current Industry Sector: _____ Industry Areas of Interest: _____

Mentor Gender Preference (place an 'x' by one) - Either Male / Female Male Female

List any previous mentorship programs in which you participated as a mentee or mentor. What was your biggest take-away from your involvement in the program:

Describe your company's industry & specific business (*Example – “Real Estate Brokerage – specifically sales of office and industrial properties”*):

What is your intended area of specialization?

List your first, second and third preferred areas in the real estate industry (*Examples: appraisal, asset management, brokerage, consulting, development/redevelopment, equity investment (private, institutional), legal, mortgage finance, asset or property management, planning/regulation, REIT's, real estate related services, international, no preference, or other*).

- 1) _____
- 2) _____
- 3) _____

List your first, second and third preferred property-type sectors (*Examples: hotel, industrial, land development, multi-family, office, retail, other, or no preference*).

- 1) _____
- 2) _____
- 3) _____

What person has played the most important role in the development of your professional career so far and how has that person influenced your career decisions? (*75 words or less*)

Provide a brief description of what you expect to gain from your mentorship experience and why you would be a good choice for acceptance into the program (*150 words or less*):

By submitting this application, you are committing yourself to the requirements of the program.

Signature _____

Date _____

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