

YOUNG PROFESSIONALS GROUP

APPLICANT'S AGREEMENT & COMMITMENT

The Young Professionals Group is a twelve-month, seventy-hour program designed to provide individuals in the commercial real estate industry with educational and networking opportunities, leadership training and mentoring from key decision makers in the Southern California commercial real estate community. The program will include the following elements:

- **Monthly Meetings:** There will be one regularly scheduled 4–5-hour training session followed by a networking event – see the course calendar in the overview. Homework & case studies related to monthly topics may be assigned. Completion of all assignments is mandatory for graduation from the program.
- **YPG Learning Center:** There will be one orientation/workshop retreat that will be held on August 21st-23rd. **Attendance at the entire retreat is mandatory.**
- **Class Leadership:** Ongoing activities of the class will require internal self-organization strategies to execute educational goals. In addition, for the program to become self-sustaining, leaders from within each YPG class will be invited to serve on the YPG Alumni Committee, which is the committee responsible for overseeing the YPG program and alumni activities.
- **Mentoring and Networking:** Students will have access to senior industry leaders and the opportunity to develop relationships with other NAIOP members.
- **Social Activities:** There will be a reception/networking event after each monthly meeting for students to interact with guest lecturers and each other.

REQUIREMENTS and ATTENDANCE

Attendance at all courses is considered mandatory. If a YPG member misses any scheduled meeting, they will be required to complete all make-up work required in that class session. Two missed meetings will subject the participant to expulsion from the program. Decisions on expulsion will be up to the course advisory committee. Tardiness for any class session will not be tolerated.

FINANCIAL RESPONSIBILITY

The total fee for the YPG program is \$5,250 and must be paid in full by **July 10, 2026**. Of this amount, it is recommended that \$4,000 be paid by the member's company on the student's behalf, with the additional \$1,250 to be paid by the student. **Fees are non-refundable after July 10, 2026.**

AGREEMENT

I have read and understand the requirements and objectives of the YPG program and agree to meet my obligations if admitted.

Applicant Name

Signature of Applicant

Date